There are a large number of vacancies to be filled by promotion. The delay in that respect has been against my judgment and wishes. Let that be one of the first things to be attended to, and I would like to be present and participate when the promotions are conferred. When the civil service examinations for the vacancies among the captains were being held I warned the candidates that \$5 outside influence of money, politics or anything else would secure their promotion and that they would be taken in numerical order from the list. I regret that the carry-ing out of the Mayor's word has been so long delayed. Very truly yours, W. J. GAYNOR, Mayor.

Rhinelander Waldo, Esq.

Mr. Weldo was sworn in by the Mayor and with acting Chief Kenlon of the Fire Department left at once for Police Headquarters, and speculation began at once as to his successor in the Fire Department. Ex-Chief Croker was one of the Mayor's witnesses, but he said that he had only been appointed "honorary consulting engineer" to the Mayor on fire matters, a new job. Commissioner O'Keeffe came over from Brooklyn later in the afternoon and had an interview with the Mayor. The Mayor said that Mr. O'Keeffe was a candidate for the job, and he added that he might make an appointment to-day or at the end of the week.

week.

Commissioner Waldo took to Police
Headquarters with him Winfieldts. Sheehan, who has been his secretary in the
Fire Department, and said that the public
would get whatever news there was at
Police Headquarters. Mr. Cropsey has
not been a news dispenser. There was
some talk that the dismissal of ex-Inspector O'Brien had been illegal because it
happened after Cropsey had got out. Mr.
Waldo disposed of that by saving that

spector O'Brien had been illegal because it happened after Cropsey had got out. Mr. Waldo disposed of that by saying that Commissioner Cropsey had full power when he got rid of O'Brien, and the Mayor said he supposed Mr. Cropsey knew what he was doing. O'Brien's lawyer, George W. Morgan, is going to look into it.

Mr. Cropsey didn't get through collecting his belongings at Headquarters until 6 o'clock. Meantime his secretary said that Mr. Cropsey's resignation had been verbal and he was sorry that he couldn't accommodate everybody with a copy of it. But presently Mr. Cropsey made a statement. He says in it that he told the Mayor last Thursday that he could not continue as Commissioner "in view of his criticism and evident lack of confidence in me, as shown by the publication of his criticism and evident lack of confidence in me. as shown by the publication of Mr. Creelman's letter." As to the appointment of patrolmen referred to by Mr. Creelman he said he had followed the precedent established by the Civil Service Commission and that records of the commission and the Police Department would bear-him out. His sole object in making appointments was to keep out of the department improper men and to elevate the standing of the force. The men he had passed had failed to appear, had been rejected by the police surgeons, or had made false statements in their applications, or had bad records from former employees. He had directed that a statement be sent to the Civil Service Commission of his reasons for the rejections. Mr. Cropsey went on:

To appoint men on the force who had made false and perjured statements in their on untruthfulness, and among other things which I have attempted to do while been Commissioner, one has been to eradicate untruthfulness from the force. I will gladly welcome any investigations into the reasons for passing any of the men I passed.

Taking up his refusal to make promo-tions of inspectors and captains which the Mayor had been urging for months Mr. Cropsey says:

This I have declined to do, not because did not believe in promotions as an abstract proposition—for I do believe in it—but because I could not see that there were any vacancies, in any real or proper sense, which were to be filled, and I so stated to him, also furnishing him with some particulars which bore out this statement. Since my appointment I have reduced the number of inspectors and believe it should be still further reduced, because there is no need of the number which is allowed by They have comparatively little work to do, especially since the matter of looking after gambling and disorderly houses has been taken out of their hands and attended to directly from Headquarters.

Mr. Cropsey names the precincts where there are no captains now and where, he says, there is no need for them, adding that to put captains in charge of them appeared to him to be unjustifiable and an expenditure of the city's money which he was not willing to permit. The need of additional licitements and sergeants is even less than the need of additional captains and inspectors, and the mone might better be spent for more patrol men, who are needed. He adds:

I realized a month ago that this was not and when he referred to this matter again connection with the appointmentrolmen, which has been referre told him that I would certainly not be any embarrassment to him and that I would resign so that he might have the promotions made. There are other matters in which the Mayor and I have not agreed. but I refer merely to the two because they are the things referred to in the Mayor's letter to Commissioner Waldo.

except the loss of the companionship and ciation of the Deputy Commiss with whom I have been brought in contact and whom I have found to be faithful, earnest, efficient and honest coworkers nd conscious that during the entire seven nonths of my tenure no influence, either personal or political, has ever controlled even colored a single act of mine and that every member of the force has been

Mr. Cropsey was asked about the "other natters" on which he and the Mayor had

esent," he said.
"May it be inferred from that that you may talk more freely now that you are out of the department?" he was asked. "You never can tell what may happen in the future," he said, and Mr. Cropsey went away without the aid of the police

Commissioner Waldo would not dis-Commissioner Waldo would not discuss changes in his deputies. It was said that he took the job with the understanding that he could name his own men. Opinion seemed to be divided as to whether Deputy Commissioner Driscoll stood a chance of remaining in the department, but the general belief was that he would not last a month.

Commissioner Waldo sent a letter to acting Chief Kenlon of the Fire Department in which he said that he would always consider his association with the firemen a great honor. Chief Kenlon would miss him.

would miss him.
Mr. Waldo is the eighth Commissioner

For those who prefer a still to a sparkling water

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The Table Water for All Time

From the Famous White Rock Springs at Waukesha, Wis.

The Most Hygienically Bottled Water in the World

All leading Grocers, Druggists, Restaurants, and Cafes

## GRANDMA FIGHTS FOR CHILD

EXPERIENCES OF MR. EASTON PREVIOUS TO HABEAS CORPUS.

First He Had His Late Wife's Mother Summoned for Kidnapping and Then He Met Her in the Street in Single Combat, in Which She Says She Beat Him

yesterday afternoon to have the custody of his four-year-old daughter. Dorothy, determined in the Supreme Court after his of 51 East Seventy-eighth street, had been taken to the Harlem police court on a summons charged with kidnapping the child last Saturday. About the time Magistrate Corrigan dismissed the com-plaint against Mrs. Jewell her son-in-law got a writ of habeas corpus from Supreme Court Justice Bischoff directing Mrs. Jewell to produce the child in court to-

Easton and his wife were separated more than a year ago and at that time Easton brought habeas corpus proceedings to get the child from its mother. The court awarded the custody to Mrs. Easton, with directions that the father be permitted to see the little girl at reasonable times. Mrs. Easton and her daughter lived with Mrs. Jewell. On April 19 Mrs. Easton died, and at her deathbed she and her husband were reconciled. Two days later Easton pleaded with the child's grandmother to et Dorothy return to him, and Mrs. Jewell consented

Last Friday afternoon while the child was playing in Riverside Park, accomapplications for appointment would seem go to my grandina!" and Mrs. Jeweli to me to be placing merely a premium took Dorothy home with her. Easton

along and spoke to the little girl. When their the child saw her she cried "I want to go to my grandina!" and Mrs. Jewell took Dorothy home with her. Easton may be used to took Dorothy home with her. Easton may be used to be my grandina!" and Mrs. Jewell took Dorothy home with her. Easton may be used to be

Easton was clerk. Against her wisness Easton married her daughter when the latter was only 15 years old. She said that Easton had lived with her daughter only a shirt time and had seen his little girl very seldom. She also said that Easton was anxious to get possession of the little girl because his mother is a Christian Scientist and has an inspiration that he will be spurred on to greatness through the child.

CRIME GRAND JURY DINNER With Gifts for the Foreman and One of the Members.

The March Grand Jury, which had the job of finding out about our crime wave and decided that we weren't half so bad as we thought we were, had a dinner last night at the Hotel Gotham. William R. Wood, proprietor of the hotel, and a Creat party when Mrs. Phillips were returning from a card party when Mrs. Phillips from the use. Mr. Jacob Kochkeller Leaves His Name and Sacob Madison Avenue Hotel, of which Easton's father was the proprietor and where Easton was clerk. Against her wisnes Easton married her daughter when the latter was only 16 years old. She said that Easton had lived with her daughter only a shirt time and had seen his little girl very seldom. She also said that Easton was anxious to get possession of the little girl because his mother is a Christian Scientist and has an inspiration that he will be spurred on to greatness

R. Wood, proprietor of the hotel, and a Grand Jurer, was host. Besides the I guess I have said enough for the twenty-three proper and lawful men who composed the Grand Jury Mr. Wood invited nineteen others, among them Judge O'Sullivan, George Gordon Battle, District Attorney Whitman, Assistant District Attorney Frank Moss and J. B.

Reynolds.

When the dinner was well under way Secretary Johnson of the Grand Jury, who was also spokesman for the jurors, got up and made a speech to Maynard Hollister, who was foreman, and then handed him a silver loving cup. The cup was a yard high and half as wide, and was engraved with Mr. Hollister's name and a complimentary address. It was from the Grand Jurors.

Mr. Wood got a present also. His

Mr. Wood got a present also. His was a jewelled cigar box. It was explained that the gift was out of compliment to him as host.

# MISS SUTTERLY'S BODY FOUND

Mr. Waldo is the eighth Commissioner since the bipartisan police board was abolished ten years ago. He is about 35 years 'old. Before Mayor Gaynor appointed him Fire Commissioner he had served in the Philippines, been a Deputty Police Commissioner under Bingham and chief of the aqueduct police. Tammany nominated him for Congress from the Fifteenth district, but he was defeated. While he was Fire Commissioner Cropsey was to announce that Policeman Walter S. Chapman had been fined eight days pay because he had failed to pay his debts and refused to answer questions from superiors. This happened in June and September, 1910, in the days of Commissioner Baker, but no action was taken until yesterday. Police Surgeon Augustus H. Brown was reprimanded for failing to comply with orders. of Miss Marianna Sutterly, a teacher at found yesterday morning in the Harlem Mary's Hah, who disappeared ten River off the foot of 194th street. belaware River two hundred yards below the school where she had been an instruc-tor for ten years. The Rev. Leconey said disappeared on May 12, and his relatives, who say that he often had trouble with a lot of thieves in the neighborhood of the Harlem market, feared he had been

WON'T INDICT EGAN.

Another Grand Jury Refuses to Find

Against Hudson County Collector. The Hudson county Grand Jury voted in Jersey City yesterday afternoon not to indict County Collector Stephen M. Egan, against whom charges of embezzlement were made in connection with his action in paying the Jersey City Supply Company a check for \$18,000, drawn on the county funds, in July, 1908, Henry Clement Easton, nephew of the although no money was due the concern, late Edmund Clarence Stedman, decided The money was used in buying the Allan L. McDermott property as a part of the

new court douse site. The records show that the county paid mother-in-law, Mrs. Annie Irene Jewell. \$28,000 to William Maxon for the property. Maxon testified at the court house investigation that the late Robert Davis, vestigation that the late Robert Davis, the Democratic county leader, got a rake-off of \$8,000 on the deal. The last Grand Jury also refused to find a true bill against Egan in the face of a charge by Supreme Court Justice Swayze that the County Collector should be indicted. Two weeks ago a Grand Jury dismissed by Justice Swayze before the expiration of its term was charged by the Judge with getting advice from "irresponsible outsiders" in regard to the Egan case.

Both Grand Juries were drawn by Sheriff James J. Kelly, who is a member with County Collector Egan of the "Big Six," which has assumed the leadership of the Democratic county organization

of the Democratic county organization as successors to the late Robert Davis. The statute of limitations will prevent Egan from being indicted after July, 1911.

#### A LITTLE BOY IN A CELL. Youngster Used a Knife When an Older

Boy Tried to Get His Toy Wagon. Frank la Caschio of 284 Elizabeth street, a six-year-old boy who didn't look more than 4, shook his mat of black hair at the detectives in Police Headhair at the detectives in Police Head-quarters last night and never whimpered when they told him he would have to go him that the mysterious "sussuma canal" quarters last night and never whimpered

# The child replied, "I want to go with FOUND DYING BY ARTIST.

Easton insisted to the policeman that his mother-in-law had kidnapped his child. Mrs. Jeweil was permitted to take the child back home with her, but Easton planted himself in the vestibule of her residence and finally grabbed his daughter. The little girl kicked and cried until Mrs. Jewell pitched into her son-inlaw with her fists, shesays, and he finally put the child down and went away.

When Mrs. Jewell appeared in the Harlem court yesterday she said that she did not take the child from her father, but that the little girl ran up to her and pleaded to go back home with her, and she didn't have the heart to refuse.

Mrs. Jewell said that some years ago she and her daughter lived in the old Madison Avenue Hotel, of which Easton's father was the proprietor and where

CUDAHY CHILDREN MOVED. Grandmother Thought to Have Taken

Them Beyond Mother's Reach. Los Angeles, May 23.-Mrs. Jack Cudahy, whose domestic trouble culminated in a sensational attack on Jere Lillis. bereft of her children.

They are believed to be on the way to their grandmother. Until Sunday the she dies. their grandmother. Until Sunday the children, Edna, 10; Marie, 8; Elizabeth, 6, and Michael, 3, had been in a convent near Alhambra. Yesterday as their mother was starting to the convent she learned they had been taken away.

There have been many differences between Mrs. Jack Cudahy and Mrs. Michael Cudahy over the proper care of the children. The mother is preparing to follow them to Chicago.

#### FOREMAN'S BODY IN THE RIVER. He Disappeared May 12 and Had Had Trouble With a Neighborhood Gang.

The body of John Zech, a foreman in a

MRS. BULL'S WEIRD BELIEFS

SOME YOGI LOVE STUFF SHE

PUT UP TO A BARBER. He Breathed Deeply Till His Kundalina Began to Twitch and the Power

Health Falled Ere He Got to Be a God, ALPRED, Me., May 23.-The love element in the Hindu faith, which got such a strong hold on the late Mrs Ole Bull and which it was declared by Sherman L. Whipple had undermined her intellect, was brought into the contest of her will to-day by the testimony of Nicola Roberta, an Italian barber, who was a pupil of Mrs. Bull for several years at the studio

nouse in Cambridge, Mass. Roberta told of the stages of mental and physical cultivation that the Raja or Hindu philosophy required. He said that Mrs. Bull had finally reached

the Bhakti Yogi stage, a stage in which all the believers were gods "What is the Bhakti stage?" Mr. Whipple

"It is the attainment of superconsciousness through love," replied Roberta

"Did Mrs. Bull ever say anything about love or Bhakti in relation to personal

"What did she say?"

"I would rather not tell it in court." "I want to say at this time," put in Mr. Whipple, "that I shall later have a great deal of evidence about this phase of the Hindu practice to put in."

"Did Mrs. Bull give you a book on Yes, she gave me a book which she said was personal. She said that life was mapped out in it. She told me that the book would give me a knowledge

of love.

impracticable." Just before giving this testimony

Roberta told how a stude nt reached the superconscious state, one of the highest stages of Raja Yogi. "The kundalina (subtanio at base of

spine) awakens. The power begins to ascend to the brain. It passes up the sussuma canal and overcomes the subtle elements of nature. If you can make the current pass through the canal into the brain you have solved the problem

dryly, that means simply lungs.

Did you take exercises in the imagination was asked.

"Yes, we were told to imagine that share was a locust on the top of our heads!

Mrs. Bull said that she had been through all of the exercises but she would sit in the circle to help me."

"Was there any talk about God?"

"Yes, she said that God could manifest himself in everything. She said that when men reached the superconscious state they were all gods. She said that the re-sult of practising Raja Yoga was to be-come a red."

and mother. Always be honest and true to each other. Amen. The testator divided his property

equally among his sons, and directed that because of the gratitude and respect he felt for his old housekeeper, Mrs. Margarete Zepprich, his household be cona Kansas City banker, by her husband, is tinued for some time after his death and pe the housekeeper employed. In case her services are dispensed with she is to have Chicago in charge of Mrs. Michael Cudahy, a legacy of \$300 and Christian burial when the next week.

#### TOLD THEM WHERE TO FIND IT. Clerk Who Entered a Carnegie Hall Apartment Still Had the Jewelry.

John P. Maher, a clerk employed in the Carnegie Hall apartments at Fiftysixth street and Seventh avenue, was arrested there on a burglary charge yesterday by Detectives Oswald and the National City Bank a year ago to de-Taczkowsky from Police Headquarters. He was wanted for entering the apartment of Mrs. Harriet Fobes, who lives larceny by a jury before Justice McCall on the fifteenth floor of the Carnegie in the Criminal Branch of the Supreme building, and taking about \$400 worth of Court yesterday. jewelry on Monday.

SAID TO HAVE CONFESSED. One of Alleged Los Angeles Dynamiters

Taken Before Grand Jury. Los Anceles, May 23.—Bert H. Con-ners and John Mansell Parks, structural ron workers charged with attempting to dynamice the Hall of Records on the morning of September 9 last, were taken before the Grand Jury this morning.

Got Into the Sussuma Canal, but His The Prosecutor asserts that Conners related in detail his connection with the attempt to wreck the building. Only the two defendants were before the jury to-day, but a large number of witnesses will appear to-morrow.

The Grand Jury was summoned last night after the arrest of Conners and Parks as they were preparing to leave the city with Mrs. E. C. Musgrave, Conners's companion. They had purchased

ickets for Seattle When the Grand Jury convened this morning Parks was called before it. He had been sullen and defiant since his arrest. Whether much was learned from him is uncertain.

Conners went before the jury at the afternoon session. Soon after his arrest yesterday he showed evidences of weakening. Later a stenographer was called to the office of the District Attorney and some sort of statement made by Conners was taken. This fact supports the assertion of the prosecution this evening that Conners gave details regarding the plot to wreck the Hall of Records

The structure which escaped destruction by dynamite is nearing completion. It is a ten story building intended to house many of the courts and the county's permanent records. It was well under way when the strike of the structural iron workers was started here. The firm which had the contract for the steel work, the S. Llewellyn Iron Works, broke with the union and the presecution asserts that the plot to dynamite the building was the result.

A telephone tip to C. E. Sebastian, then a lieutenant of police and now chief of the department, warned the authorities of the plot. Patrolman Albel saw Conners approach the building at 1 o'clock the morning of September 9. When he attempted to halt Conners the latter struck him in the face and ran. The patrolman caught and held Conners. who threw away what later proved to be two

sticks of dynamite.

Recause of insufficient evidence Conners vas released after a term in jail for assaulting the patrolman. To-day, according to the prosecution, he repeated these facts, adding details of the manner in which the explosive was to have been placed near the boiler in the building Indictments against Conners and Parks are expected to-morrow following the testimony of other witnesses.

#### RAIDS UPTOWN AND DOWNTOWN. Street and Harlem.

ders of 58 Orchard street, John Black of ders of as Orchard street, John Black of 436 Pleasant avenue and Edward Lewis of 868 Dawson street. All of them were charged with being common gamblers, and against Reavy was the additional charge of pool selling. When the patrol charge of pool selling. When the patrol on a charge of burglary. wagon had gone a photographer came down from Headquarters and took a flashlight picture of the interior of the raided room, with tables and charts posing picturesquely about.

there was a locust on the top of our heads growing brighter and brighter or to imagine that there was a locust in our hearts growing brighter and brighter."

"How did you soothe your mind?"

"By saying 'Peace, peace peace'"

"How frequently did you hold exercises?"

"At the same time up in Harlom Lieut.

Jones went out with five men and broke down a door on the second floor of a building at 360 West 125th street, behind which six men were playing crap. Three with lots of moisture. All crapts were made here. George Brown of a street were made here. George Brown of a street were made here. George Brown of street were made here. 542 West 125th street, John Daly of 327 Fast Twenty-eighth street and John Williams of 305 West 125th street were the with plenty of rain for grass and small "Every morning and sometimes in the evening. Then the Swami would talk, Mrs. Bull said that she had been through iams of 305 West 175th street were the prisoners charged on the warrants with prisoners charged on the warrants with Richardson. N. D. Large increase in wheat and flax acreage. Good rains this

occupied by the Harlem branch of the Petective Bureau. The police say that the gambling room was under the care of Hermann Michaels, who at the time the raid was being made was in General Sessions in a gambling case. They say that he also was the owner of two places that former Commissioner Flynn raided and one of the raids he is said to have watched Petective Bureau. The police say that the from across the street. (mmnissione Dougherty was not at either of the raids

#### SMALL SWINDLE ON BIG SCALE. ing her because he held a note for a minute Boston Gamblers Reap Rich Harvest With Baseball Pools.

Boston, May 23.-That a syndicate of Boston gamblers is fleecing the people of Lynn of \$2,000 a week with a gambling device known as baseball pools, which has nothing to do with baseball playing, s the statement made by Mayor Connery of that city in a note he sent to Chief of Police Burckes to-day. The Mayor says the selling of baseball pools in Lynn must stop at once and that if the police cannot stop it he will find out why The Mayor says that school children

have taken to this form of gambling and that he knows cases where children have stolen money to buy tickets. Fur-ther he says he does not know of any person in Lynn who has got a prize. was said in Lynn to-day pool sends a man down each Saturday to collect money and leave tickets for the next week. The tickets are 25 cents, the capital prize is \$500 and there are smaller prizes down to \$5.

#### GUILTY OF \$10,000 BILL THEFT. Boy Who Said He Had Lost It Is Convicted of Larceny.

Benson Lang, the seventeen-year-old messenger for the Stock Exchange firm of Hornblower & Weeks, who was sent to posit a \$10,000 bill and said he had lost t on the way, was found guilty of grand

found yesterday morning in the Harlem River off the foot of 194th street. Zech disappeared on May 12, and his relatives, who say that he often had trouble with a lot of thieves in the neighborhood of shey said the Harlem market, feared he had been found that eight moorstones, two gold that leads to fine he had the body was recovered strengthened this mornths, left the body was recovered strengthened this more likely that the man fell overboard left the Marker 1 gearching for her appears and ordered an autopsy this working and ordered an autopsy this corning.

In the last six months several of the body was out of a given the building have complained from a pier. Something over \$46 was found that eight moorstones, two gold that every bank in this country had been notified to keep a watch for the bill and that it would be of no use to him if he had keep it, but the prosecution called a witness with pearls and rubies, a pearly on the door of her apartment and she found that eight moorstones, two gold that every bank in this country had been notified to keep a watch for the bill and that it would be of no use to him if he had keep it, but the prosecution called a witness with pearls and rubies, a pearly on the door of her apartment and she found that eight moorstones, two gold that every bank in this country had been notified to keep a watch for the bill and that it would be of no use to him if he had keep it, but the prosecution called a witness where the body was recovered strengthened this it would be of no use to him if he had keep it, but the prosecution called a witness, dones when the body was recovered strengthened this it would be of no use to him if he had keep it. But the very bank in this country had been notified to keep a watch for the bill and that it would be of no use to him if the had keep it. But the very bank in this country bank i In behalf of the boy it was contended



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### **BRENTANO'S** Stationery Department

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WOMEN CHASED BURGLAR and Alded by a Cop Captured Him

Jewelry Valued at #1,000 in His Pockets. Miss Helena Kott, who is visiting at the home of Mrs. Edward Weiser at East Seventh street and Avenue H. Flatbush, wondered if the cat was making the rustling noise she heard downstairs while she and Mrs. Weiser were in their rooms on the second floor at 4 o'clock yesterday afternoon. They listened and the noise kept on. Then Miss Kott went down to see what the trouble was.

When she reached the dining room she Axes Swung Simultaneously in Fulton saw a man's coattails slipping over the Street and Harlem.

Two raids, one in Harlem and one in Fulton street, gave folks at both ends of town an excuse for getting home late to dinner last evening. About 5 o'clock Fulton street, around a business building at 67, was crowded while Lieut. Wines, from Commissioner Dougherty's staffled ten of his good men up to the second floor of the building and crashed in through two doors to a room in which about forty men were common gambling.

The police culled four that they wanted on warrants issued by Migistrate McAdoo and took them to Police Headquarters, where the prisoners said they were John Reavy of 168 Third avenue, Henry Saunders of 58 Orchard street, John Black of Fire rings, several brooches and other to proceed the front door and made after a stocky man who was running through the yard. The two women gave chase through Avenue H toward the Avenue H station of the Brighton Beach elevated line. Others joined in the chase, among them Policeman James Lomey of the Parkville station. Mrs. Weiser and the rest were after him.

Then the man jumped from the platform, which is not very high, and ran over the fields. By this time the crowd had grown and twenty or more men and women, with Mrs. Weiser and Miss Kott in the lead, raced for more than half a mile until Policeman Lomey overhauled the fugitive. window sill and she began to scream.

Five rings, several brooches and other

SNOW CROP REPORTS GOOD. All Tell of Abundant Moisture and Good

Growing Weather.

CHICAGO, May 23. Following are selections from reports sent in to-day to B W. Panora, Ia. Fine growing weather,

with lots of moisture. All crops looking Sharpsville, Ia. Corn about all planted

Moran, Kan. Drought was broken by

and coming nicely

#### TWO MORE AIR TRAGEDIES. Aviator Lammiin Falls 200 Feet With His Plane Bystander Hurt.

Special Cable Despatches to THE SUN.
STRASSBURG, May 23.—The aviator Lammlin while operating an aeroplane here to-day fell a distance of 200 feet and was killed.
The falling machine struck a spectator,

who was seriously injured.

Bucharest, May 23.—The French aviator Vialard fell with his machine nere to-day and was killed.

First Officer of Prinzess Irene Held on

Smuggling Charge.
TRENTON, N. J., May 23.—Charged with TERNTON, N. J., May 23. Charged with aiding Count Charles de Peilogio tunlawfully import two pictures. "The Holy Family" and "The Vision of S. Humbert," into the United States Chief Officer Ferdinand Bruno Frankenberg of the steamship Prinzess Irene pleaded not guilty in the United States District Court here to-day. He was placed under \$1,000 bail, which was furnished.

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## The Jobber's Place and Power

E believe the future jobber will be a greater factor in distribution and demand than ever in the past. We believe that the interests of the jobber and of the advertising manufacturer are one. Without doubt the jobber must adjust himself to the new conditions, but no less must the manufacturer.

Yesterday the jobber was the manufacturer's sole means of reaching the consumer. Naturally the jobber controlled the situation. He could control what the manufacturer should produce and at what profit. The destiny of the manufacturer was largely in his hands.

Today advertising is giving the manufacturer's goods identity with the consumer. The consumer is asking for those goods by name. The jobber must supply them-or the manufacturer must sell direct to retailers. Advertised goods are dominating the market.

Everyone knows that the

backbone of successful advertising is Distribution. The jobber of tomorrow will be a specialist in distribution. He will cover his territory with scientific thoroughness, precision and knowledge. He will know the commanding points of distribution and how to handle them; yet no channel of distribution will be too unimportant to be systematically deepened and quickened to its capacity. He will bea master of dealer stimulus and consumer stimulus. With the advertised product behind him he will be a developer of new channels of distribution, of new fields of demand.

He will have his finger on the pulse of consumption -of buying power-of demand-of competition. He will apply himself to the great problems of improved quality of demand and of lower costs of distribution. He will know the special treatment for the special problem. His will be the impregnable monopoly of specialized experience influence. He will be able to guarantee the success of an advertised product in his

territory. The destiny of the jobber is knocking at his door. Some of the most successful jobbing houses in the country are already directing their efforts along the new lines.

The chapter on jobbers in our new 40-page booklet on modern merchandising is worth any jobber's reading. It is sent free on request.

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The circulation of The Ladies' Home Journal is more than 1,400,000 a month. That of The Saturday Evening Post is more than 1,850,000 a week. We have reached this commanding position in our field by the same merchandizing methods we propose to you



### DIED.

HUBERT. Helen Louise Hubert. Puneral S vices to be held from "THE FUNERAL CHURC 241 West 23d st. (FRANK E. CAMPBELL BLD KUHNE, Suddenly, at Miami, Pla, on Sunda May 21, 1911, Frederick J. Kuhne, son of t late Frederick and Ellen Josephine Kuline Notice of funeral hereafter.

EE .- At his residence, 107 West 51th st. on Ma 18. Franklin Lawrence Lee. Funeral services will be held at Calvary Church 21st st. and 4th av., on Friday. May 21 at A. M. Interment at Jamalea It is I quested that no flowers be sent. TROOP A. U.S. V.—You are requested to attent the funeral services of the late Frankle Lawrence Lee at Calvary Church 21st and 4th av., on Friday. May 26, at 10 A W. JAMES T. PERRY, President

ALEENAN - Suddenly, John McAleenat, be loved husband of Lorraine McAicenan Funeral from Church of St. Ignation

ra av. and 51th st., Wednesday. May 74 10 o'clock A. M. Funeral private. Plass UNDERTAKERS.

FRANK E. CAMPHELL, 241-243 W. 286 St. Chapels. Ambulance Service. Tel 1324 Cheles

The Wall Street edition of THE EVENING SCR contains all the financial news and the stock and contains all the financial news and the stock and contributions to the close of the market. The Festing quotations including the "bid and asked prices with additional news matter all 202 tained also in the night edition of THE EVENING

